



Delivers endpoint protection and security policy compliance across all enterprise device —server, desktop, laptops, tablets, mobile phones and other mobile devices in the enterprise.

## The Requirement

With the popularity of mobile devices soaring, CIOs are challenged to manage a broader array of IT endpoints at a time when their resources stretched. "The biggest trend today is the bring-your-own-device revolution. Whether it's a smartphone, laptop or remote office desktop this trend has IT people wondering how they're going to manage all this complexity." says Gary McMillan, Executive Vice President and Managing Director for TEKPROS. TEKPROS's endpoint management services help mid-sized companies address this challenge. The company delivers its services using a utility based computing model, in which clients pay per-node on a monthly basis.

"We manage our client's endpoints across the country, supporting PCs, Macs, Servers and just about every possible mobile device," says McMillan "Our model is built on automation and scale. Products that require less administrative overhead help our bottom line and enable us to deliver the very best service." says Gary McMillan Executive VP Sales, TEKPROS.

## The Solution

TEKPROS has years of experience with many endpoint management solutions. However, these products didn't provide the level of protection or efficiency required, and as the company grew the costs soared. "Early on, we went through an evolution of endpoint management products," says McMillan. "In 2011, we selected IBM Endpoint Manager for patch management. Since then, we have implemented all IBM Endpoint Manager modules. With IBM Endpoint Manager, we have a unified platform that helps businesses get their mobile devices, laptops, desktops and servers under control." TEKPROS has built a team of IBM certified endpoint manager engineers and operates a comprehensive, state of art Endpoint Manager Lab, allowing us to provide additional services such as Proof of Concept, custom development and testing support.

"We are not only able to provide our client's the benefit of a managed solution, we can offer them the customization and integration needed for their unique environment." explains McMillan.

## **TEKPROS Services for Endpoint Management Include:**

- Endpoint Manager POC/Test/ Development Lab.
- Client/Prospect briefings and Sales Support
- Tenured and certified experts in IBM Endpoint Manager.
- A full spectrum of low cost and enterprise class architecture options.
- Proven tools and methodologies for deployment automation and risk mitigation.
- Audit confirmation to be sure all endpoints are managed.
- Ensure policies and procedures adhere to compliance and license agreements.

## **IBM Endpoint Manager Product Family**

- IBM Endpoint Manager for Core Protection
- IBM Endpoint Manager for Lifecycle Management
- IBM Endpoint Manager for Patch Management
- IBM Endpoint Manager for Security and Compliance
- IBM Endpoint Manager for Mobile Devices
- IBM Endpoint Manager for Software Use Analysis
- IBM Endpoint Manager for Power Management













